Small Business Made EZ

Presented by
The El Paso Hispanic Chamber of Commerce



Our Vision...

To continue to be the leading advocate in promoting the success of El Paso's small business market by providing resources, information, training, assistance, and education while promoting the awareness and preservation of our culture.

The El Paso Hispanic Chamber responds to the needs of **Empowerment Zone** businesses by providing bilingual, technical assistance, through our **Entrepreneurial Technical Assistance Centers – ETA's**

Professional technical assistance providers are on hand from Monday through Friday, 8:00 a.m. to 5:00 p.m. in each of the four technical assistance Centers – evenings & Saturday by appointment.

Our Entrepreneurial Technical Centers...

- The Women's Business Border Center SBA
- The Hub Development Center of Excellence SBA
- The Contract Opportunities Center El Paso Community College & DOD
- The Minority Business Enterprise Center! –
 Department of Commerce
- The Texas Business Opportunity Development Center through TxDot!
- And our newest tool for small businesses, the El Paso Empowerment Zone Technical Assistance Center.

In the past 5 years...

 Clients Served Through Counseling & Training 	28,111
 Financing Projects Assisted 	\$51,114,115
 Successful Procurement & Bid Matches 	
\$61,659,368	
 Start Up Businesses Assisted 	3,316
 Expanding Businesses Assisted 	3,668
 Jobs Created & Retained by Projects Assisted 	10,709
 Female Clients Assisted 	14,156
 Veteran & Service Disabled Clients Assisted 	747
 Home Based Businesses Established 	722
 Estimated Economic Impact to the Community 	\$362 million

Key Center Services

- Building awareness of business opportunities for small, minority, women and veteran owned businesses.
- Providing bilingual technical assistance for all phases of business start up and expansion.
- Assistance in identifying and applying for all corporate, state, and federal Business Certifications
- Business assessment
- Loan Packaging from \$5,000-\$5,000,000
- Increasing federal procurement opportunities.
- Enhancing small businesses to compete for procurement contracts for all federal agencies.
- Facilitate a pro-active approach to assist government and federal agencies to meet their procurement goals.

- Marketing Plan development
- Outreach
- Counseling
- Contracting Opportunities
- Bid Matching, Research, & Referral
- Expanded outreach with the location of two Satellite offices (1) El Puente CDC, 2000 Texas Ave., and (2) Fort Bliss ACS

WE ARE ... Your Advocates For Small Business Success

El Paso Empowerment Zone Technical Assistance Project El Paso Hispanic Chamber of Commerce

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